# YEAR-END SALES REPORT

PREPARED BY	TITLE	DATE	
APPROVED BY	TITLE	DATE	

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# 1. EXECUTIVE SUMMARY

## 2. ANNUAL FINANCIAL REPORT

You can edit this section to include any other required financial information or add a separate financial report to replace this section.

YEARS ENDER	CURRENT YEAR]	[1 YEAR PRIOR]	[2 YEARS PRIOR]
NET SALES			
Product			
Service			
TOTAL NET SALES			
COST OF SALES			
Product			
Service			
TOTAL COST OF SALES			
GROSS MARGIN			
OPERATING EXPENSES			
Research and Development			
Sales and Marketing			
General and Administrative			
Amortization of Purchased Intangible Assets			
In-Process Research and Development			
TOTAL OPERATING EXPENSES			
OPERATING INCOME			
Interest Income, Net			
Other Income, Net			
INTEREST AND OTHER INCOME, NET			
INCOME BEFORE PROVISION FOR INCOME TAXES AND			
CUMULATIVE EFFECT OF ACCOUNTING CHANGE			
Provision for Income Taxes			
INCOME BEFORE CUMULATIVE EFFECT OF ACCOUNTING CHANGE			
Cumulative Effect of Accounting Change, Net of Tax			

# 3. AUDITOR'S REPORT

You can insert an accountant's or auditor's report here.

## 4. CONCLUSIONS

#### 5. REFERENCES

In connection with the monthly projected profits and losses and expenses, we used the following resources to generate this report.

SOURCE NAME	LOCATION / LINK

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