BUSINESS OVERVIEW

OUR VISION	
OUR MISSION	
THE SERVICE WE PROVIDE	

MARKET ANALYSIS

WHO WE ARE TARGETING	
THE PROBLEM WE ARE SOLVING	
OUR COMPETITORS	
OUR COMPETITIVE ADVANTAGE	

MARKETING AND SALES PLAN

MARKETING CHANNELS	
MARKETING MATERIALS	
CUSTOMER INCENTIVES referrals, discounts, etc.	
STAFF REQUIREMENTS / TRAINING	

KEY OBJECTIVES AND SUCCESS METRICS

objectives we plan to achieve in a given time frame and how we will measure them

1	
2	
3	

TIMELINE OF MILESTONES

DISCLAIMER

Any articles, templates, or information provided by Smartsheet on the website are for reference only. While we strive to keep the information up to date and correct, we make no representations or warranties of any kind, express or implied, about the completeness, accuracy, reliability, suitability, or availability with respect to the website or the information, articles, templates, or related graphics contained on the website. Any reliance you place on such information is therefore strictly at your own risk.